

From: Barbash, Nick (Kaine)
Sent: Monday, May 15, 2023 12:44 PM
To: Matthews, Maria;Swanson, Jay (Warner);McWalters, Evan (Kaine)
CC: David Rudd;Kantakevich, Maura;Prince, Erik;Kuhlman, Karen
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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That's great on Savannah. I'd suggest doing same with all those smaller destinations particularly if their members are on Commerce, if we can credibly argue that expanded service to higher-traffic beyond-perimeter destinations will complicate the business case for the small ones. They'll consider our case, but hearing from their own constituent airports will be most persuasive.

From: Matthews, Maria <Maria.Matthews@MWAA.com>
Sent: Thursday, May 11, 2023 12:10 PM
To: Barbash, Nick (Kaine) [REDACTED] Swanson, Jay (Warner) [REDACTED]; McWalters, Evan (Kaine) [REDACTED]
Cc: [REDACTED] Kantakevich, Maura [REDACTED]; Prince, Erik [REDACTED]; Kuhlman, Karen [REDACTED]
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Hi Nick,

I happened to chat with Savannah Airport (SAV) just before we got word of the Johnson Bill and they were completely unaware when I circled back with them. SAV is particularly interested in maintaining the perimeter as they are in the process of moving from a small to medium hub airport and they like the direct access they have to our region via DCA.

Their lobbyist has been actively engaging with Warnock and trying to make some in road with that office. She is also working to pull together a briefing opportunity that would allow us to address the members of SAV's congressional delegation which does cross state lines into South Carolina. I know she is supposed reconnect with Warnock's staff again today and she indicated she would share a readout which I'm happy to pass along.

I also wanted to let you know that my meeting with [REDACTED] and [REDACTED] was delayed until tomorrow at 10:00 am. They did not cite a reason for pushing back but, am hopeful we'll be able to keep tomorrow's meeting time.

Maria

From: Barbash, Nick (Kaine) [REDACTED]
Sent: Thursday, May 11, 2023 10:35 AM
To: Matthews, Maria <Maria.Matthews@MWAA.com>; Swanson, Jay (Warner) <Jay_Swanson@warner.senate.gov>; McWalters, Evan (Kaine) [REDACTED]
Cc: David Rudd [REDACTED] Kantakevich, Maura [REDACTED]; Prince, Erik [REDACTED]; Kuhlman, Karen [REDACTED]
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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They are coming for us! Maria or United folks, did any of the airport authorities in affected in-perimeter states have any thoughts or awareness of this?

From: Matthews, Maria <Maria.Matthews@MWWA.com>

Sent: Wednesday, May 10, 2023 4:37 PM

To: Swanson, Jay (Warner) [REDACTED] McWalters, Evan (Kaine)

[REDACTED]; Barbash, Nick (Kaine) [REDACTED]

Cc: David Rudd [REDACTED] Kantakevich, Maura [REDACTED]; Prince, Erik

[REDACTED]; Kuhlman, Karen <karen.kuhlman@united.com>

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Good Afternoon All,

I wanted you to be aware of the legislative proposal that has been drafted but, to my knowledge not yet introduced in the House. I have shared this with the VA/DC/MD delegation on the House side.

You'll note the bill language references 56 exemptions on line 11 of page 2 which translates to 28 slot pairs (one takeoff + one landing = one pair). The language includes guardrails to avoid creating late- and early-hour slot to avoid creating additional noise disturbance to neighboring communities and, instead, suggests distributing these slots across current operational hours. As we have previously discussed, DCA is currently operating roughly 1-flight per minute throughout the day to keep pace with existing air traffic.

I will also note Rep. Johnson is on House T&I and the Aviation Subcommittee specifically. I am working to determine if similar legislation has been floated with or by Sen. Warnock's office as he sits on Commerce and Georgia is home base for Delta Airlines.

Last, but not least, I wanted to let the group know that [REDACTED] and [REDACTED] from Commerce have reached out to MWWA to dig deeper into the impacts of the perimeter rule. We will be chatting with them at 11:30 am tomorrow and I'll send around a readout to this group.

Maria D. Matthews, CAE

Federal Government Affairs Program Manager

[REDACTED]
[REDACTED]



From: Swanson, Jay (Warner) [REDACTED]

Sent: Friday, May 5, 2023 1:34 PM

To: Matthews, Maria <Maria.Matthews@MWWA.com>; Kuhlman, Karen <karen.kuhlman@united.com>

Cc: David Rudd [REDACTED]; Barbash, Nick (Kaine) [REDACTED]

McWalters, Evan (Kaine) [REDACTED]; Kantakevich, Maura

[REDACTED] Prince, Erik [REDACTED]

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Good find! I will pass this back to Michael and Rachel in Richmond.

From: Matthews, Maria <Maria.Matthews@MWWA.com>

Sent: Friday, May 5, 2023 1:28 PM

To: Swanson, Jay (Warner) [REDACTED]; Kuhlman, Karen <karen.kuhlman@united.com>

Cc: David Rudd [REDACTED]; Barbash, Nick (Kaine) <[REDACTED]>

McWalters, Evan (Kaine) [REDACTED]; Kantakevich, Maura

[REDACTED] Prince, Erik [REDACTED]
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Happy Friday All,

In our efforts to dig up any slot/perimeter related content during the McDonnell years, my MWAA state counterpart found a [VA Assembly Resolution](#) dating back to 1999. The resolution expresses the support of maintaining the 1250-mile perimeter and two of the provisions specifically reference the harm to regional air transportation and air service to small communities within the perimeter.

In reviewing the legislative history, the timing on this would have been ahead of the 2000 FAA reauthorization which resulted in the creation of 24 slot exemptions (12 inside / 12 outside).

Maria

From: Matthews, Maria
Sent: Thursday, May 4, 2023 2:54 PM
To: Swanson, Jay (Warner) [REDACTED] Kuhlman, Karen <karen.kuhlman@united.com>
Cc: David Rudd [REDACTED]; Barbash, Nick (Kaine) <[REDACTED]>
McWalters, Evan (Kaine) [REDACTED]; Kantakevich, Maura
[REDACTED] Prince, Erik [REDACTED]
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Jay – We are still working dig out any info pertaining to the McDonnell administration but, have thus far not found anything dating back that far.

I do want to confirm that MWAA’s Richmond team is working to find time for a more formal briefing with Department of Transportation staff. It sounds like your offices and our folks are having conversations in the same circle and reinforcing each other’s messages. I will confirm our briefing once I have a firm date/time.

Maria

From: Swanson, Jay (Warner) [REDACTED]
Sent: Thursday, May 4, 2023 1:05 PM
To: Matthews, Maria <Maria.Matthews@MWAA.com>; Kuhlman, Karen <karen.kuhlman@united.com>
Cc: David Rudd [REDACTED] Barbash, Nick (Kaine) <[REDACTED]>
McWalters, Evan (Kaine) [REDACTED]; Kantakevich, Maura
[REDACTED]; Prince, Erik [REDACTED]
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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First, congrats Karen! Good luck in the new role.

Second, I spoke with Michael Sargent and Rachel Jones, Deputy Secretaries of Transportation in Richmond. I shared with them our perspective on the slot/perimeter issue. They are aware of the issue but still in “fact gathering mode.” They main piece they appear to be waiting on is a formal briefing from MWAA, which they said is in the works(?). However, they did give some positive signals, talking about the Governor’s recognition of the importance of economic development at Dulles.

Third, our chief of staff spoke to Gov. Youngkin’s chief who said, that he always “make the point that they always want to understand if something needs to be to changed and if something doesn’t, then they wouldn’t support changing it.” He further said that he didn’t think they had any reason for the rules to be changed in this instance.

From: Matthews, Maria <Maria.Matthews@MWAA.com>
Sent: Thursday, May 4, 2023 12:19 PM
To: Kuhlman, Karen <karen.kuhlman@united.com>; Swanson, Jay (Warner) <Jay_Swanson@warner.senate.gov>
Cc: David Rudd <[REDACTED]>; Barbash, Nick (Kaine) [REDACTED]
McWalters, Evan (Kaine) [REDACTED]; Kantakevich, Maura
[REDACTED]; Prince, Erik [REDACTED]
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

I have posed this question to our Richmond lobbying team as well. Hopefully, between us we'll have a robust repository of information.

On a related note, I had a very productive call with our Richmond team yesterday. They have proposed a strategy that will work this issue by both approaching key stakeholders in the Youngkin administration, key legislative stakeholders, as well as local outreach to fellow airport partners throughout the state.

I would be happy to find some time for us to chat through MWAA's intended approach via Teams, if you would like to take a deeper dive.

Maria D. Matthews, CAE
Federal Government Affairs Program Manager

[REDACTED]
[REDACTED]



From: Kuhlman, Karen <karen.kuhlman@united.com>
Sent: Thursday, May 4, 2023 12:08 PM
To: Jay Swanson [REDACTED]
Cc: David Rudd [REDACTED]; Matthews, Maria <Maria.Matthews@MWAA.com>; Nick Barbash (Kaine) [REDACTED]; Evan McWalters [REDACTED] Kantakevich, Maura [REDACTED] Prince, Erik [REDACTED]
Subject: Re: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Jay -

I have been looking for material from him from that battle and so far have not found any in my large back file on this issue. I don't know why he wouldn't have weighed in but can find anything to document it either way. Will keep looking.

We are also having our Richmond consulting team engage the Youngkin staff. Trying to get an update on the status of that engagement as soon as I can.

Finally, as you all may have seen, I am leaving United at the end of next week for a new role at AAAE (Airports). You all in good hands with David, who is very plugged into the United DC office and knows the history of this issue, as well as legislative strategy, better than anyone. I am also adding my colleagues Maura and Erik, who will be covering United's Congressional work going forward.

Will put together a file of all the past letters I have to share with you all.

Karen

Karen Kuhlman

Managing Director, Congressional Affairs

United

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On May 4, 2023, at 11:49 AM, Swanson, Jay (Warner) [REDACTED] > wrote:

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Is there any institutional knowledge on this thread as to where Gov. McDonnell was on this issue? It would have been live for him in 2012.

From: David Rudd [REDACTED] >

Sent: Thursday, May 4, 2023 9:29 AM

To: Swanson, Jay (Warner) [REDACTED]; Matthews, Maria <Maria.Matthews@MWAA.com>; Kuhlman, Karen <karen.kuhlman@united.com>

Cc: Barbash, Nick (Kaine) [REDACTED]; McWalters, Evan (Kaine) [REDACTED]

Subject: Re: Slot/Perimeter - Commerce Meeting Readout

United announced it has hired 7,000 new employees this year including 1,200 at Dulles.

David Rudd
[REDACTED]

From: "Swanson, Jay (Warner)" [REDACTED]

Date: Wednesday, May 3, 2023 at 11:04 AM

To: "Matthews, Maria" <Maria.Matthews@MWAA.com>, Karen Kuhlman <karen.kuhlman@united.com>, David Rudd <[REDACTED]>

Cc: "Barbash, Nick (Kaine)" [REDACTED] "McWalters, Evan (Kaine)" [REDACTED]

Subject: RE: Slot/Perimeter - Commerce Meeting Readout

I hope everyone is okay with this email chain becoming the general repository for information on the slots/perimeter issue. This just came across my desk from our comms folks:

The Richmond Times Dispatch has been pressing Gov. Youngkin for a position on perimeter/slots and they are refusing to comment (after 3 days of asking.)

Has there been much outreach to Richmond about this?