

From: Barbash, Nick (Kaine)
Sent: Wednesday, June 7, 2023 3:42 PM
To: Matthews, Maria;Swanson, Jay (Warner);Fariello, Theresa;McWalters, Evan (Kaine);Morrissey, Steve;David Rudd
CC: Prince, Erik;Kantakevich, Maura
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Thanks. And if this is a deep dive, we could prioritize (let me know if anyone thinks other priorities better) –

- First tranche: Kansas, Mississippi, North Carolina, West Virginia destinations
- Second tranche: States of other small in-perimeter Easterners on Commerce: Georgia, Michigan, Vermont, Nebraska, Tennessee, Indiana, Missouri, Ohio
- Third tranche: Everywhere else inside the perimeter with smaller destinations

From: Matthews, Maria <Maria.Matthews@MWAA.com>

Sent: Wednesday, June 7, 2023 3:01 PM

To: Barbash, Nick (Kaine) <[REDACTED]> Swanson, Jay (Warner)

<[REDACTED]> Fariello, Theresa <[REDACTED]> McWalters, Evan (Kaine)

<[REDACTED]> Morrissey, Steve <[REDACTED]> David Rudd

<[REDACTED]>

Cc: Prince, Erik <[REDACTED]> Kantakevich, Maura <[REDACTED]>

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Hi Nick,

I know our business development team has kept track of the first three data points (destination, carrier, and slot type). MWAA has not performed a risk assessment for each slot as of now.

Terri/Erik/Maura – I'd be happy to pull this together in a sharable format, if there's someone on your end who might be able to perform a risk analysis.

To: Swanson, Jay (Warner) <[REDACTED]> Matthews, Maria <Maria.Matthews@MWAA.com>;

Fariello, Theresa <[REDACTED]> McWalters, Evan (Kaine) <[REDACTED]>

Morrissey, Steve <[REDACTED]> David Rudd <[REDACTED]>

Cc: Prince, Erik <[REDACTED]> Kantakevich, Maura <[REDACTED]>

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Team – here's something that may be a data dredge but still might be helpful. Is there a doc or matrix somewhere that shows all of DCA's destinations and what kind of slot they occupy? Something like this:

- **Destination:** Smallville
- **Carrier:** Delta
- **Slot type:** Congressionally-mandated exemption
- **Risk level:** If Delta gets authority for a new perimeter exemption, it would have the option to use the Smallville slot for a higher-traffic destination outside the perimeter.

I don't know if there's an enterprising intern at United who could assemble all this if it isn't already assembled. But that might give us a little ability to hit up offices quickly with compelling info about why they should care about what seems to them like a niche home-state issue to somebody else's home state.

From: Swanson, Jay (Warner) <[REDACTED]>
Sent: Tuesday, June 6, 2023 9:48 AM
To: Matthews, Maria <Maria.Matthews@MWA.com>; Fariello, Theresa <[REDACTED]> McWalters, Evan (Kaine) <[REDACTED]> Morrissey, Steve <[REDACTED]> Barbash, Nick (Kaine) <[REDACTED]> David Rudd <[REDACTED]>
Cc: Prince, Erik <[REDACTED]> Kantakevich, Maura <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Thank you!

From: Matthews, Maria <Maria.Matthews@MWA.com>
Sent: Tuesday, June 6, 2023 9:44 AM
To: Swanson, Jay (Warner) <[REDACTED]> Fariello, Theresa <[REDACTED]>
McWalters, Evan (Kaine) <[REDACTED]> Morrissey, Steve <[REDACTED]>
Barbash, Nick (Kaine) <[REDACTED]> David Rudd <[REDACTED]>
Cc: Prince, Erik <[REDACTED]> Kantakevich, Maura <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Hi Jay,

Carol G Holladay [REDACTED] is the Savannah Airport Lobbyist who reached out to me on this issue.

Maria

From: Swanson, Jay (Warner) <[REDACTED]>
Sent: Tuesday, June 6, 2023 9:42 AM

CAUTION: This email originated from outside of Airports Authority. Do not click links or open attachments unless you recognize the sender and have verified the authenticity of the message.

Hello everyone: Sen. Warner is gearing up to buttonhole members on the floor. As I prepare his materials, I am looking to confirm the opposition of the Savannah and Augusta airports. I understand that they don't want to publicize any letters they've sent, but do you have contacts there I can reach out to and get it direct from them?

Thanks,

Jay

From: Matthews, Maria <Maria.Matthews@MWA.com>
Sent: Friday, June 2, 2023 8:46 AM
To: Swanson, Jay (Warner) <[REDACTED]> Fariello, Theresa <[REDACTED]>
McWalters, Evan (Kaine) <[REDACTED]> Morrissey, Steve <[REDACTED]>

Barbash, Nick (Kaine) <[REDACTED]> David Rudd <[REDACTED]>
Cc: Prince, Erik <[REDACTED]> Kantakevich, Maura <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Good Morning Everyone,

I wanted to share the attached letter of support BWI provided us as a courtesy.

Maria

From: Swanson, Jay (Warner) <[REDACTED]>
Sent: Tuesday, May 30, 2023 9:13 AM
To: Fariello, Theresa <[REDACTED]> McWalters, Evan (Kaine) <[REDACTED]>
Matthews, Maria <Maria.Matthews@MWAA.com>; Morrissey, Steve <[REDACTED]> Barbash, Nick
(Kaine) <[REDACTED]> David Rudd <[REDACTED]>
Cc: Prince, Erik <[REDACTED]> Kantakevich, Maura <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Hello all, attached please find a memo from FAA discussing the effect of the Capital Access Coalition's proposal on delays at DCA. The key finding is that:

Based on Annual Service Volume (ASV) delay analysis, we find that an increase of 20 daily round trip operations would increase delay by 25.9%, and an increase of 25 daily round trip operations would increase delay by 33.2% at DCA.

(Before sending this memo, FAA sent me an email estimating much higher delay increases. These figures supersede those and are the ones we should use.)

I will be sharing this memo with Commerce and my contacts in the Youngkin admin. Our comms team placed it in Punchbowl this morning.

Cc: Prince, Erik <[REDACTED]> Kantakevich, Maura <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Thank you Maria - excellent

Terri Fariello (she/her/hers)
Senior Vice President - Government Affairs & Global Public Policy

United | 815 Connecticut Ave. NW, Suite 500 | Washington, DC 20006

[REDACTED] | [REDACTED] | [REDACTED]

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