

From: Kuhlman, Karen
Sent: Tuesday, May 2, 2023 8:21 PM
To: David Rudd
CC: Jay Swanson; Matthews, Maria; Nick Barbash (Kaine); Evan McWalters
Subject: Re: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Jay -

Thank you for the debrief. David and I have requested a meeting with them for later this week to walk them through our deck, past experience with this issue and try to push back on some of their questions you mentioned below. Will share with the group a readout once done, likely on Thursday.

Thanks -Karen

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On May 2, 2023, at 4:07 PM, David Rudd [REDACTED] wrote:

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Thanks for the readout, Jay. They are definitely a little squishy.

David Rudd
[REDACTED]

From: "Swanson, Jay (Warner)" [REDACTED]
Date: Tuesday, May 2, 2023 at 3:48 PM
To: Karen Kuhlman <karen.kuhlman@united.com>, "Matthews, Maria" <Maria.Matthews@MWAA.com>, David Rudd <[REDACTED]>
Cc: "Barbash, Nick (Kaine)" [REDACTED], "McWalters, Evan (Kaine)" [REDACTED]
Subject: Slot/Perimeter - Commerce Meeting Readout

Karen, Maria, David:

Nick, Evan and I met with [REDACTED] and [REDACTED] from Commerce majority. Here are some notes, in no particular order:

- [REDACTED] asked about the physical capacity of National to handle more flights. We told him about crowding, lines, etc, but we didn't have any information about airspace congestion or the idea that having more flights into and out of National might be dangerous or difficult to safely do. Do you have any material on that?
- [REDACTED] mentioned that they weren't sure where Alaska Air is, and indicated he thought that there might be some proposed changes to the slot/perimeter rule that Alaska could be comfortable with.
- [REDACTED] and [REDACTED] mentioned San Diego as a city that has been advocating for service to National.
- Chair Graves in the House is apparently deeply emotionally committed to getting an FAA reauth done. Hopefully someone has made clear to him that tinkering with the slot/perimeter rule could delay the bill by five years like it did in 2007-12.
- [REDACTED] asked us if there was a universe in which we could get comfortable with a single additional slot for San Antonio. We did not give a substantive answer, but highlighted how once you open the door for a single slot you let in the avalanche.
- Cruz's starting position may be fairly radical. Apparently his staff have been arguing against the slot/perimeter rule on free-market grounds.

John B. "Jay" Swanson
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