From: Matthews, Maria

Sent: Wednesday, April 26, 2023 1:58 PM

To: Bell, Matthew

Subject: FW: DCA Perimeter Rule Deck from UA

Attachments: DCA Perimeter Rule 2022 August 8 2022.pptx

Matt,

Here's the most recent version of the United PPT being used in their perimeter discussions. There may be some graphics we can reuse or recreate with more current data.

Additionally, I was rereading the hearing notes at which Rep. Escobar cited the Brookings study. We should probably review this study and be prepared to rebut or offer "boots on the ground" clarity on any of its assertions in either the one-pager or talking point (or both).

Thanks!

Maria

From: Kuhlman, Karen <karen.kuhlman@united.com>

Sent: Wednesday, March 1, 2023 4:37 PM

To: Evan McWalters

Matthews, Maria < Maria. Matthews@MWAA.com>

Cc: David Rudd

Subject: DCA Perimeter Rule Deck from UA

CAUTION: This email originated from outside of Airports Authority. Do not click links or open attachments unless you recognize the sender and have verified the authenticity of the message.

I am looking in my files for the past San Antonio amendment. Will share when I find it.

Thanks - Karen

Karen Kuhlman

Managing Director, Congressional Affairs United

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I karen.kuhlman@united.com

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DCA Perimeter Rule

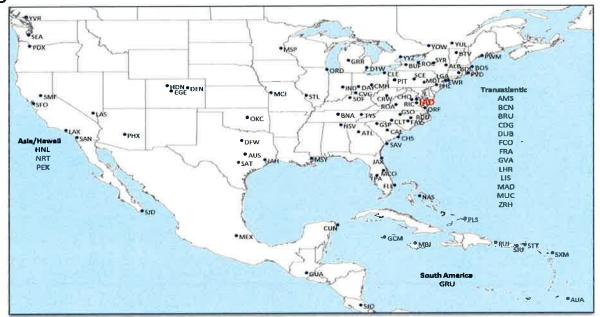
August 2022

A LITAR ALLIANDE MEMBER 📬

UNITED

United's Dulles Hub

- Hub since 1986, with major international operations since 1989
- Approximately 5,000 employees
- United and United Express® serves 60 domestic and 28 international destinations with 209 daily flights from IAD



United's Dulles Hub



IAD

- Transcontinental and international airport
- No limitations on service
- Capacity available both ground-side and airside
- New terminal coming in 2026
- Silver Line extension to IAD opening fall of 2022

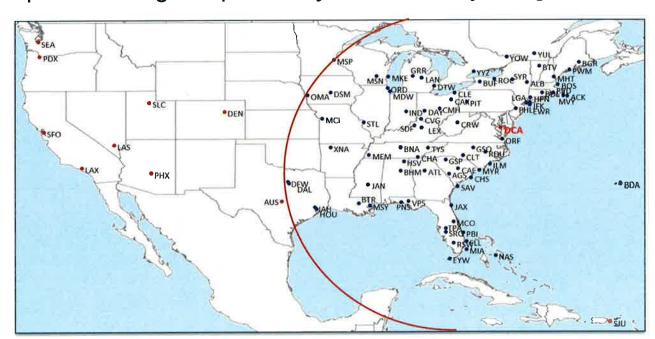


DCA

- Short-haul regional airport with restrictions and limitations
- Slot controlled airport to manage congestion and community impact
- 1,250 mile perimeter rule to maintain balance between DCA/IAD
- Air-side and ground-side capacity challenges

DCA Perimeter Map

- 1,250 mile arrival and departure limitation
- All outside perimeter flights specifically authorized by Congress



Current DCA Perimeter Exemptions

- Exemptions awarded by Department of Transportation
- Conversions controlled by carrier

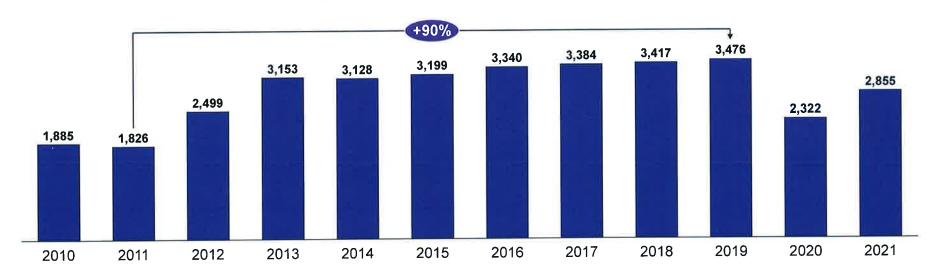
	American	Alaska	Delta	Frontier	JetBlue	Southwest	United	Total
Austin						1		1
Denver				3			- 1	4
Las Vegas	1				THE RES			1
Los Angeles	2*	1	1*					4
Phoenix	3							3
Portland		1						1
Salt Lake City			1					1
San Francisco		1					1*	2
San Juan	William St.				1			1
Seattle		2						2
	6	5	2	3	1	1	2	20

Note: 1 operation represents 2 slots (1 arrival and 1 departure)
*indicates at least one slot pair conversion operated in this market

Growth beyond perimeter increases pressure on IAD

8 Outside the perimeter operations slots at DCA were added in 2012





Source: OAG as of 7/25/2022; slot information from MWAA

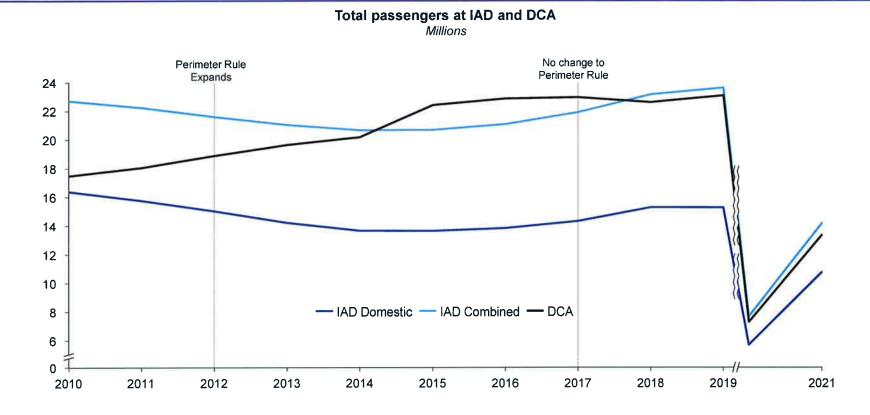
Perimeter rule exceptions in 2012 suppressed capacity from IAD in 2019

United seats down 8% Denver American seats down 52% Los United seats down 11% Angeles United seats down 23% Portland San United seats down 2% Diego San United seats down 14% Francisco San United seats down 9% Juan

Total seats lost at IAD: 280,018

^{*}Total seats from IAD 2019 vs. total seats from IAD 2012

IAD traffic grows when perimeter rule remains static



Source: T-100 Passenger Data

^{*}Total passengers includes arriving and departing passengers per year