

From: Fariello, Theresa

Sent: Wednesday, May 24, 2023 11:26 AM

To: Morrissey, Steve;Matthews, Maria;Swanson, Jay (Warner);Barbash, Nick (Kaine);David Rudd

CC: Prince, Erik;McWalters, Evan (Kaine);Kantakevich, Maura

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

CAUTION: This email originated from outside of Airports Authority. Do not click links or open attachments unless you recognize the sender and have verified the authenticity of the message.

Superb thank you

Terri Fariello (she/her/hers)

Senior Vice President - Government Affairs & Global Public Policy

United | 815 Connecticut Ave. NW, Suite 500 | Washington, DC 20006

united.com

From: Morrissey, Steve <[REDACTED]>

Sent: Wednesday, May 24, 2023 10:25 AM

To: Matthews, Maria <Maria.Matthews@MCAA.com>; Fariello, Theresa <[REDACTED]>; Swanson, Jay (Warner) <[REDACTED]>; Barbash, Nick (Kaine) <[REDACTED]>; David Rudd <[REDACTED]>

Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Thanks Maria! Great letter!!

Steve Morrissey | Vice President, International Regulatory and Policy | United Airlines

815 Connecticut Ave. NW, Suite 500 | Washington, DC 20006

From: Matthews, Maria <Maria.Matthews@MCAA.com>

Sent: Wednesday, May 24, 2023 9:47 AM

To: Fariello, Theresa <[REDACTED]>; Swanson, Jay (Warner) <[REDACTED]>; Barbash, Nick (Kaine) <[REDACTED]>; David Rudd <[REDACTED]>

Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Morrissey, Steve <[REDACTED]>

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Good Morning All,

I wanted to ensure everyone had a copy of the Beyer-Norton letter that was directed at House T&I leadership and the FAA.

I also anticipate receiving a copy of a letter of support from the Richmond airport. I chatted with their lobbyist, Richard Leidl, and he confirmed they support maintaining the current slot and perimeter rule and will be communicating as much to both Senate Commerce and House T&I leadership.

Maria D. Matthews, CAE

Federal Government Affairs Program Manager



From: Fariello, Theresa <[REDACTED]>
Sent: Monday, May 22, 2023 10:01 AM
To: Swanson, Jay (Warner) <[REDACTED]>; Barbash, Nick (Kaine) <[REDACTED]>; Matthews, Maria <Maria.Matthews@MWAA.com>; David Rudd <[REDACTED]>
Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Morrissey, Steve <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Thank you Jay – good news on FAA analysis. I suspect Schumer will be a work in progress.

Very focused on the coalition, Commerce/T&I outreach and more data....

Terri

Terri Fariello (she/her/hers)
Senior Vice President - Government Affairs & Global Public Policy

United | 815 Connecticut Ave. NW, Suite 500 | Washington, DC 20006

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From: Swanson, Jay (Warner) <[REDACTED]>
Sent: Monday, May 22, 2023 9:30 AM
To: Barbash, Nick (Kaine) <[REDACTED]>; 'Matthews, Maria' <Maria.Matthews@MWAA.com>; David Rudd <[REDACTED]>
Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Fariello, Theresa <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Good morning,

Apparently we have a relationship with Susan Marino from NOVA Hispanic Chamber, so I'm talking to some folks internally about the best way to proceed. I also texted someone from Northrop just to let them know what a big issue this is and that they should talk to us before making any decisions.

Also had a discouraging conversation with Hickman from Schumer's office. He seems convinced or at least open to "free market" type arguments against the perimeter rule. He said he wants to play a "constructive" role. I gave him all our arguments and emphasized that it's a member level issue for us.

Also some FAA analysis is forthcoming showing that the CAA's proposal would cause an over 60% increase in delays at DCA. I will forward that when I officially have it.

Those are my updates.

From: Barbash, Nick (Kaine) <[REDACTED]>
Sent: Sunday, May 21, 2023 9:33 AM
To: 'Matthews, Maria' <Maria.Matthews@MWA.com>; David Rudd <[REDACTED]>; Swanson, Jay (Warner) <[REDACTED]>
Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Fariello, Theresa <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Ah, great flag, we will start with those.

From: Matthews, Maria <Maria.Matthews@MWA.com>
Sent: Friday, May 19, 2023 4:47 PM
To: Barbash, Nick (Kaine) <[REDACTED]>; David Rudd <[REDACTED]>; Swanson, Jay (Warner) <[REDACTED]>
Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Fariello, Theresa <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Hi Nick,

In our end of the week roundup we identified these additional coalition supporters:

- Coalition of California Chambers - Orange County; CA
- Greater Albuquerque Chamber of Commerce; NM
- HCCSF - Hispanic Chambers of Commerce of San Francisco; CA
- NOVA Hispanic American Chamber of Commerce; VA
- San Juan Capistrano Chamber of Commerce; CA
- Virginia Asian Chamber of Commerce

I will note that two of these groups are Virginia based. I'm wondering if they have not conferred with the VA Chamber who provided the attached letter of support this week.

Have a great weekend,

Maria

From: Barbash, Nick (Kaine) <[REDACTED]>
Sent: Friday, May 19, 2023 3:05 PM
To: Matthews, Maria <Maria.Matthews@MWA.com>; David Rudd <[REDACTED]>; Swanson, Jay (Warner) <[REDACTED]>
Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Fariello, Theresa <[REDACTED]>
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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Great, we'll call anybody we have a relationship with. If you hear of others being lobbied, feel free to send over, and I can see if we have relationships.

The security aspect is the one I perceive will make the most impression on Commerce, if we can plausibly and truthfully make that claim. Congestion is somewhat helpful (if we add too many new flights, get ready for epic waits). Noise impacts, I feel like no one cares about unless they represent the region in Congress. I talked to my colleague for a western member recently who unprompted remarked, "You know what would make my boss much happier overall? More flight options out of DCA!" The fact that this is on their minds is a sign that the other side is making the rounds...

From: Matthews, Maria <Maria.Matthews@MWAA.com>

Sent: Friday, May 19, 2023 9:43 AM

To: Barbash, Nick (Kaine) <[REDACTED]>; David Rudd <[REDACTED]>; Swanson, Jay (Warner) <[REDACTED]>

Cc: Prince, Erik <[REDACTED]>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Fariello, Theresa <[REDACTED]>

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Hi Nick,

We have been keeping a list and basic info on those groups that have signed on to the CAA – and also those that have dropped off. Happy to circulate the attached matrix each time we update.

To the earlier question of the redline document, we are working through a broad list of rebuttal messages to the assertions made by CAA.

Maria D. Matthews, CAE

Federal Government Affairs Program Manager

[REDACTED]
[REDACTED]



From: Barbash, Nick (Kaine) <[REDACTED]>

Sent: Friday, May 19, 2023 9:36 AM

To: David Rudd <[REDACTED]>; Swanson, Jay (Warner) <[REDACTED]>

Cc: Prince, Erik <[REDACTED]>; Matthews, Maria <Maria.Matthews@MWAA.com>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>; Fariello, Theresa <[REDACTED]>

Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

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We pulled Virginia Free off that coalition. Does someone have a list of the others who've either gone on or been approached, like the Aviation Board or some of these Chamber groups? We will call down the list of every one.

From: David Rudd <[REDACTED]>

Sent: Thursday, May 18, 2023 7:34 PM

To: Swanson, Jay (Warner) <[REDACTED]>

Cc: Prince, Erik <[REDACTED]>; Barbash, Nick (Kaine) <[REDACTED]>; Matthews, Maria <Maria.Matthews@mwaa.com>; McWalters, Evan (Kaine) <[REDACTED]>; Kantakevich, Maura <[REDACTED]>

[REDACTED]; Fariello, Theresa <[REDACTED]>
Subject: Re: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Jay and Evan,

We understand that Delta is aggressively pitching the VA Aviation Board and asking for their support. In addition, Delta is pushing various aspects of the VA business community (maybe Northrop Grumman) to try to create the appearance of a divide in the state.

Thanks

David Rudd
[REDACTED]

From: Jay Swanson [REDACTED]
Date: Wednesday, May 17, 2023 at 10:33 AM
To: David Rudd [REDACTED]
Cc: "Prince, Erik" <[REDACTED]>, "Barbash, Nick (Kaine)" [REDACTED]
"Matthews, Maria" <Maria.Matthews@mwaa.com>, "McWalters, Evan (Kaine)"
[REDACTED] "Kantakevich, Maura" [REDACTED] "Fariello,
Theresa" [REDACTED]
Subject: Re: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

Got it. I will make sure to ping them again after that.

Sent from my iPhone

On May 17, 2023, at 10:08 AM, David Rudd [REDACTED] wrote:

That's great. Scott Kirby is scheduled to talk to Youngkin on 5/24.

David Rudd
[REDACTED]

From: Jay Swanson [REDACTED] >
Date: Wednesday, May 17, 2023 at 9:09 AM
To: "Prince, Erik" [REDACTED] >, "Barbash, Nick (Kaine)"
[REDACTED] "Matthews, Maria" <[REDACTED]>
Cc: David Rudd <[REDACTED]>, "McWalters, Evan (Kaine)"
<[REDACTED]> "Kantakevich, Maura"
[REDACTED]
Subject: RE: [EXTERNAL] Slot/Perimeter - Commerce Meeting Readout

FYI Youngkin's Chief of Staff supposedly told Brett Gibson (a Youngkin appointee to MWAA) that the gov supports the status quo—i.e. no change to the rule. The challenge will be getting them to say it publicly. I understand Scott Kirby has a call with Youngkin next week, is that correct? If so, I imagine whatever public statement we get will be after that call.

From: Prince, Erik [REDACTED] >
Sent: Friday, May 5, 2023 1:40 PM
To: Barbash, Nick (Kaine) [REDACTED] Swanson, Jay (Warner)